

Proceedings of the USCF Executive Board Meeting held in Crossville, TN,
on September 24-25, 2004,

Harry Sabine and community leaders from Crossville and Cumberland County, TN, took the Executive Board on a tour of Crossville and its surrounding area starting at 9:00 AM on Friday, September 24, 2004. Present initially were Tim Hanke, Don Schultz, Elizabeth Shaughnessy, and Steve Shutt, Randy Bauer, Bill Goichberg, and Beatriz Marinello joined the tour while in progress. Frank Brady was not present. Others present included Beth Alexander and Pepe Perron of the Crossville-Cumberland County Convention and Visitor's Bureau (CCCCVB), Melody Harris of the Crossville and Cumberland County Chamber of Commerce (CCCCC), Myron and Rachel Lieberman, Allen Snow, President of the Tennessee Chess Association, and Susan Houston of the Cumberland County Chess Club, among others.

Pepe Perron, Chairman of the CCCCVB, acted as a tour guide and provided a comprehensive explanation of the area that was being toured and its history. Beth Alexander and Melody Harris also answered questions.

After a lunch break at Fairfield Glade, Dan Tingle of Mountaineer Realty acted as tour guide for the Fairfield Glade area, a popular golf resort near Crossville.

Included on the tour were the land offered by Crossville for the location of the USCF office if it were to move to Crossville and the location of the proposed temporary offices that have been offered to USCF. Phil Elmore, the architect who designed the proposed building showed drawings of the building and answered questions.

Crossville Mayor J. H. Graham III and City Manager Jack Miller as well as several Crossville City Council members were present at a dinner for the Board hosted by the First National Bank of the Cumberlandands (FNBC), as were representatives from the Tennessee Chess Association, the Nashville Chess Center, the Cumberland County Chess Club, and the CCCCC, CCCCVB, and the FNBC. They all expressed their strong interest in and support for USCF locating in Crossville.

At 8:05 PM President Beatriz Marinello called the Executive Board to order in Open Session to name Committee Chairs and discuss the agenda. Present were all Board members except Frank Brady. Also present were Myron and Rachel Lieberman, Harry Sabine, and Allen Snow.

Committee Chairs will be asked to name their committees no later than October 7. A committee chart can be found as an appendix to these minutes. Please note: Tim Hanke will itemize website needs in a letter to Beatriz Marinello. After closing briefly for discussion the meeting resumed in Open Session and brought forward the following motion:

EB05-10 – Bauer/Board - The USCF Office shall provide monthly data on both revenue and expenditures for Board review. **PASSED** 6-0, Brady absent.

At 9:15 PM the meeting was recessed until 8:30 AM on Saturday, September 25.

A breakfast was provided for the Board by the First National Bank of the Cumberlandands (FNBC) on the morning of September 25. Present were Beth Alexander, Crossville Mayor J.H. Graham III, FNBC President Randy Graham, Susan Houston, Myron and Rachel Lieberman, Harry Sabine, Allen Snow, Cosby Stone of TAP Publishing, and all Board members except Frank Brady.

Harry Sabine introduced Randy Graham, who expressed strong encouragement and bank support for USCF to locate in Crossville. Please note: FNBC sponsored the meals and provided meeting space for the Board in their community room. Randy Graham emphasized the friendly community atmosphere.

Crossville Mayor J.H. Graham then addressed the group and encouraged USCF to locate in Crossville. He emphasized the city's fast growth rate and good record for creation of jobs.

Cosby Stone then made a presentation for the USCF to consider TAP Publishing as a printer for *Chess Life* magazine. He described their 67 year history and pointed out their high volume capability and record of good service. He conducted a tour of his facility that evening.

After the presentations were made, President Beatriz Marinello thanked all for their hospitality, after which she called the meeting to order at 8:45 AM in Open Session. Frank Brady was absent. All other Board members were present as were Susan Houston, Myron and Rachel Lieberman, Harry Sabine, and Allen Snow.

First to be discussed was the concept of selling naming rights for national tournaments.

EB05-11 – Shaughnessy – The Board approves the concept of selling naming rights for national events. PASSED 6-0, Brady absent.

Executive Director Bill Goichberg then brought up a number of issues related to office operations. Among the items included were health insurance, bonuses, reduction in bank charges, office supplies, tournament activity, memberships, *Chess Life* contract, and outsourcing.

He suggested that \$23,600 could be saved by switching to an HMO health plan. Other suggestions were made as well. Allen Snow indicated that if the USCF locates in Crossville he and his company (Administrative Resources, Inc.) would be glad to help and could also offer payroll services, insurance, 401K and other services. Their primary business is reduction of administrative costs.

Executive Director Goichberg indicated that bonuses have been paid except to employees who are no longer on the payroll. He also indicated that morale is OK regarding relocation. He then focused on bank transaction charges. He suggested that we deposit funds into a savings account rather than the checking account in order to avoid high transaction fees, then transfer funds to checking on a weekly basis. He indicated that 90% of other bank charges have been eliminated due to dropping special services. He then praised CFO Ken Thomas for his contributions to cost reduction.

Bill Goichberg pointed out that office supplies have been bought from a store close to the office. A suggestion was made to set up an account at Office Depot or Quill.

He then gave a report on national tournaments. The US Open and US Class were profitable this year. The US Open had fewer players but a lower prize fund than last year. It also had two mailings. Bill Goichberg recommends mailings for national events. The upcoming Youth Action and K-12 have been publicized better than last year.

Starting with the October 2004 issue, ads will be placed in *Chess Life*, which encourage people to give memberships as gifts.

Jamaican Board Games wants to hold a USCF rated event in Jamaica next year with a \$10,000 prize fund. USCF charges a \$15 surcharge for memberships outside of Canada, Mexico, and the US. The possibility of a discount on memberships taken at this event negotiated based on number of memberships was suggested. The Board indicated that the Executive Director should try to accommodate small countries without losing money.

The printing contract was discussed as it is up for renewal. The sense of the Board is that it is premature to make a printing commitment at this time.

Next to be considered was the outsourcing of Books and Equipment. Tim Hanke, Beatriz Marinello, and Don Schultz will meet with Hanon Russell to further develop the USCF relationship with Chess Café.

The meeting then went into closed session at 10:45 AM, during which they broke for lunch.

Two motions and a statement came out of closed session. They were as follows:

EB05-12 - Schultz/Hanke – Moved, that the Board instructs the Executive Director to notify our lawyers to terminate the contract with Games Parlor effective 11/13/2004 in accordance with the terms of the contract. **PASSED 6 – 0**, Brady absent.

EB05-13 – Shutt/Board – The USCF and an Anonymous donor wish to honor Burt Lerner for his many contributions to elementary school chess by naming the National Elementary School Championship the Burt Lerner National Elementary School Championship for 2005 – 2008. **PASSED 5 – 0 – 1** with Don Schultz abstaining.

The following statement was made regarding Executive Director Bill Goichberg:

Bill was appointed for the year 2004 and will continue in 2005 until the new Executive Director is appointed. He has not yet decided whether or not to apply for this position.

The meeting was adjourned at 3:25 PM.

Special thanks to Harry Sabine and Allen Snow who coordinated transportation to, from, and around Crossville and assisted in many other ways. Thanks also to the First National Bank of the Cumberland for hosting the meeting and for their gracious hospitality as well as to everyone in the community who helped provide a warm welcome to the USCF Executive Board.

APPENDIX A
USCF Committees for 2004-2005

COMMITTEE	BOARD LIAISON	OFFICE LIAISON	CHAIRPERSONS	MEMBERS
*Audit	Tim Hanke	Ken Thomas	Stan Booz	Steve Doyle, Jon Haskel, Grant Perks
*Bylaws	Elizabeth Shaughnessy	Executive Director	Harold Winston, Mike Nolan	Guy Hoffman, Randy Hough, Gary Kitts, Richard Koepcke, Myron Lieberman, David Mehler, Robert Persante, Ernie Schlich
Chess in Education	Steve Shutt	Diane Reese	Tim Redman Cindy Hawkinson, Javier Pinedo,	TBA
College Chess	Frank Brady	Diane Reese	Tim Redman, Matthew Hoekstra	TBA
Correspondence Chess	Elizabeth Shaughnessy	Joan Dubois	Harold Stenzel	TBA
Cramer Awards	Don Schultz,	Glenn Petersen	Peter Tamburro	TBA
Denker / Polgar Championship	Steve Shutt	Diane Reese	Jack Mallory	TBA
Election Procedures	Randy Bauer	Barb Vandermark	Mike Nolan	TBA
*Electronic Voting	Randy Bauer and Tim Hanke on Committee	Barb Vandermark	Kenneth Sloan	Randy Bauer, Tim Hanke, Richard Koepcke, Myron Lieberman, Mike Nolan, Ernie Schlich, Harold Winston
*Ethics	Don Schultz	Barb Vandermark	TBA, Chairman Emeritus Jim Rachels	Richard Buchanan, Mike Carr, William Deer, James Mennella, Kenneth Sloan, Bill Smythe, Hal Terrie, Andy Thall

COMMITTEE	BOARD LIAISON	OFFICE LIAISON	CHAIRPERSONS	MEMBERS
Finance	Tim Hanke	Ken Thomas	Stan Booz, John Haskel	Joe Buvel, Leroy Dubeck, Tom Martiniak, Grant Perks
Hall of Fame	Beatriz Marinello	Bill Goichberg	TBA	TBA
International Affairs	Don Schultz	Glenn Petersen	TBA	TBA
Internet/MIS/Website	Tim Hanke	Joan Dubois, Laura Martz	Phillip R. Smith	Kenneth Sloan, Mike Swatek
*LMA Management	Tim Hanke	Ken Thomas	Leroy Dubeck	Dewain Barber, Stan Booz, Mike Carr, Steve Doyle
Military Chess	Tim Hanke	Joan Dubois	David Hater	TBA
Outreach	Elizabeth Shaughnessy	Joan Dubois	Myron Lieberman	TBA
Publications	Frank Brady	Glenn Petersen	Randy Hough	Selby Anderson, Herman Chiu, Jerry Hanken, Randy Hough, Ira Lee Riddle
Ratings	Tim Hanke	Glenn Petersen	Mark Glickman	TBA
Rules	Randy Bauer	Bill Goichberg	Carol Jarecki, David Kuhns	TBA
Scholastic	Steve Shutt	Diane Reese	Ralph Bowman, Mike Nietman	TBA
Scholastic Council	Steve Shutt	Diane Reese	Ralph Bowman, Mike Nietman	Aviv Friedman, Cindy Hawkinson, Robert Tanner
Senior	Elizabeth Shaughnessy	Judy Misner	Mike Carr	TBA
States	Randy Bauer	Barb Vandermark	Guy Hoffman	TBA
Survey	Don Schultz	Judy Misner	Mike Nolan	TBA
TDCC	Beatriz Marinello	Bill Goichberg	Tim Just	William Marshall Denny, Guy Hoffman, Randy Hough, Carol Jarecki, Al Losoff, Joe Lux, John McCumiskey, Ira Lee Riddle, Joan Schlich, Mike Somers
Top Players	Beatriz Marinello	Glenn Petersen	TBA	TBA
Women's Chess	Randy Bauer	Judy Misner	GM Susan Polgar	TBA

Please note: * indicates a Delegate Appointed Committee. Multiple names as chairperson indicate co-chairs.

Other Board Liaisons: Chess Trust – Steve Shutt, FIDE Team – Don Schultz

Director of Prevention Programs – Rachel Lieberman; Staff Liaison – Joan Dubois

APPENDIX B Executive Board Motion Summary for Fiscal 2005 to date

Motion #	Meeting	Subject or Description	Disposition
EB05-01	08/15/04 FL	Next Meeting September 24-25, 2004	PASSED
EB05-02	08/15/04 FL	Top Players Committee	PASSED
EB05-03	08/15/04 FL	Committee Liaisons	PASSED
EB05-04	08/25/04 OP	Office Committee formed	PASSED
EB05-05	08/25/04 OP	Relocation Committee expanded	PASSED
EB05-06	09/08/04 CC	FIDE Dinner Meeting	PASSED
EB05-07	09/08/04 CC	Executive Board Expense Reimbursement	PASSED
EB05-08	09/12/04 CC	Office Committee to evaluate office operations at new location	PASSED
EB05-09	09/12/04 CC	Office Committee to conduct nationwide personnel search	PASSED
EB05-10	09/25/04 TN	Monthly Data Reports	PASSED
EB05-11	09/25/04 TN	Naming Rights for National Events	PASSED
EB05-12	09/25/04 TN	Games Parlor Contract	PASSED
EB05-13	09/25/04 TN	Burt Lerner National Elementary Championship	PASSED

Please note: CC represents a Conference Call, OP represents Objections Procedure.